



December 13, 2004

Mr. Andrew Marsland  
Assistant Deputy Minister  
Market and Industry Services Branch  
Agriculture and Agri-Food Canada  
930 Carling Avenue  
Ottawa, Ontario, K1A 0C5

Dear Mr. Marsland,

Dairy Farmers of Canada (DFC), is the national organization representing Canadian producers on 17,000 dairy farms; the Dairy Processors Association of Canada (DPAC) is the national trade association representing Canada's major dairy processors. This joint letter is in respect of the initiative to establish a dairy industry round table. DFC and DPAC would like to take this opportunity to thank those involved in developing the initiative. The interest shown by Agriculture and Agri-food staff in this regard is commendable.

After careful consideration of the initiative however, our two organizations have come to the conclusion that such a forum would not expand significantly on current opportunities for producers and processors to interact with others in the dairy value chain. Indeed it is our joint belief that the establishment of such a forum in the context of the dairy industry has the potential to undermine existing forums.

Our two organizations see Agriculture and Agri-food Canada is an important partner and look forward to exploring ways in which its valuable input can continue to be incorporated into ongoing industry discussions.

Yours truly,

Jacques LaForge  
President  
Dairy Farmers of Canada

Andrew MacGillivray  
Chair  
Dairy Processors Association of Canada



Les produits laitiers de chez nous  
Commanditaire officiel de l'équipe  
olympique canadienne

Canadian Dairy Products  
Official Sponsor of the  
Canadian Olympic Team

75 Albert Street  
Suite 1101  
Ottawa, Ontario  
K1P 5E7  
Telephone: (613) 236-9997  
Fax: (613) 236-0905

75, rue Albert  
Bureau 1101  
Ottawa (Ontario)  
K1P 5E7  
Téléphone : (613) 236-9997  
Télécopieur : (613) 236-0905